

# 2010 Annual Report



## PCC FARMLAND TRUST

Saving local organic farmland forever



Photo: Melanie Conner

PCC Farmland Trust secures, preserves, and stewards threatened farmland in the Northwest, ensuring that generations of local farmers productively farm using sustainable, organic growing methods.

### Dear friends,

2010 was a remarkable year for farmland conservation, including two firsts for PCC Farmland Trust: our first donated conservation easement, and our first bequest.

In December, we partnered with Gary and Lois Fisher, who donated an organic agricultural conservation easement on 15 acres on Whidbey Island where they preserve unique colonial breeds of livestock. The Fishers are also committed educators, leading 4-H groups and mentoring other livestock farmers. The Trust's agricultural easement secures their pastures and wetlands to be sustainably stewarded and used in a manner appropriate to organic certification.

From 2001 - 2005 Ruth Afflack was an annual donor to PCC Farmland Trust. In 2010 the Trust received Ruth's most unique and lasting gift, a bequest. Proceeds from the sale of Ruth's property near Fall City, Washington provided an initial basis for future land stewardship: the Ruth Afflack Stewardship Fund. This stewardship fund ensures that in the years ahead the Trust's conserved land is cared for and that organic agricultural easements are monitored and defended.

In 2010 the Trust once again raised enough funds to cover our operations, and to grow our Future Farm Fund. Our e-newsletter, "Crop of News", is better than ever and goes out to more than 2,000 people—38% more people than the year before. We have a new, informative and beautiful website; we Facebook, blog and tweet—all in an effort to broadcast information about farmland conservation, the loss of working farmland, and the advantages of organic farm practices.

We also listen. Please share with us why farmland preservation matters to you. As with our current farmland conservation projects, our next projects will be inspired by the stories of people in our community, and by the vision and generosity of farmland champions like the Fishers and Ruth Afflack.

In gratitude,

Rebecca Sadinsky  
Executive Director

Randy Lee  
Board President

### PCC FARMLAND TRUST

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Photo: Melanie Conner

## 2010 Key Accomplishments

**Preserved 15-acre Camelot Downs, our first donated conservation easement.** Land owners Gary and Lois Fisher raise heritage breeds, specifically colonial animals, including sheep, ducks, and more.

**Hired our new Executive Director, Rebecca Sadinsky**

**Started our quarterly “Local Chefs for Local Farms” events which seek to celebrate and deepen our connection with the source of our food.** Local Chefs for Local Farms supports the Trust’s Future Farm Fund.

**Launched a new re-designed website**

**Produced a series of printed educational materials for public education and outreach**

**Hired our Development & Administrative Assistant, Charlotte Madsen**

**Added Seri Sedlacek and Natasha Fedo to our Board of Directors**

**In partnership with the Pierce Conservation District Stream Team, the Trust held a volunteer event at Little Eorthe Farm, restoring an ecologically important tributary with native plants and educating over 45 community members on the importance of farmland stewardship and conservation.**

**Received our first Natural Resources Conservation Service (NRCS) and Farm and Ranch Land Protection Program (FRPP) grant for our Williams Hudson Bay Farm project**

**Applied for and received \$22,000 worth of grants to assist Orting Valley farmers with upgrading irrigation efficiency.**

**Held our first farm tour at Orting Valley Farms during the Pierce County HarvestFest**

**Received our first bequest, which led to the creation of our Ruth Afflack Stewardship Fund**

**The Trust was awarded the Innovative Partnership, Vision 2040 award for the Orting Valley Farms project by the Puget Sound Regional Council**

**The Trust was awarded the Innovative Conservation Project Award by Cascade Land Conservancy**

## Looking Ahead, Projects for 2011

**Hold our first public tour of Camelot Downs in February.**

**Hire our first AmeriCorps intern to work on stewardship and outreach projects**

**Add two new farms, nearly doubling our acreage:**

Williams Hudson Bay Farm – 300 acres in Walla Walla

To be announced – 200 acres in Carnation, Washington

**Start our new “Legacy Lunch” information sessions for Trust supporters interested in legacy giving.**

**Further build our volunteer program, including quarterly work parties at the farms that focus on habitat restoration and farmer assistance.**

**Introduce our “Soil Savers Network” – a group of trained volunteers to speak with the public at area PCC Natural Markets and community events.**

**Embark on a formalized Strategic Plan**

**Begin work on our first dedicated Capital Campaign**

**Host “Celebrate Organic! A Tour of Snoqualmie Valley Farms” in Carnation, Washington**



Photo: Kip Beelman

# Financial Report

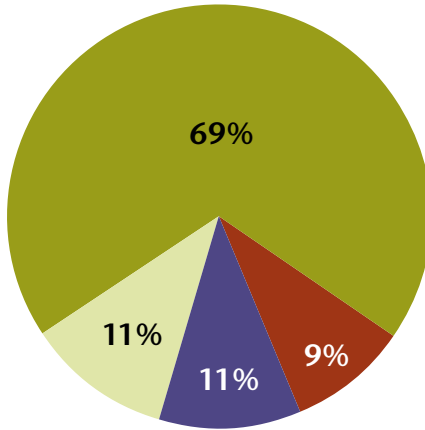
## January 1 - December 31, 2010

### OUTFLOW

<b>Fund Development</b>	<b>\$69,960</b>	<b>11%</b>
<b>Administrative</b>	<b>\$69,189</b>	<b>11%</b>
<b>All Programs</b>	<b>\$430,732</b>	<b>69%</b>
Outreach & Education	\$106,362	
Stewardship	\$138,423	
Farmland Preservation	\$185,947	
<b>Capital Payments</b>	<b>\$55,531</b>	<b>9%</b>
<b>TOTAL</b>	<b>\$625,412</b>	<b>100%</b>

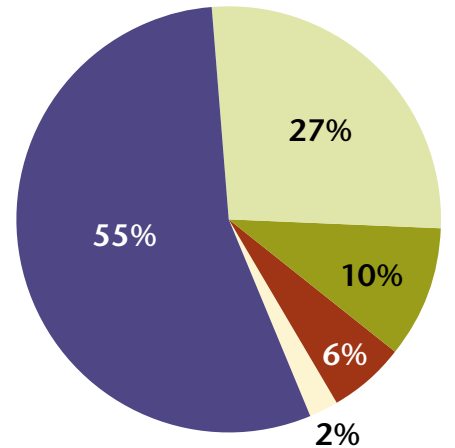
### INFLOW

<b>INDIVIDUAL Donations</b>	<b>\$513,886</b>	<b>55%</b>
Unrestricted	\$394,638	
Stewardship	\$17,380	
Future Farm Fund	\$101,788	
Outreach & Education	\$80	
<b>CORPORATE Donations</b>	<b>\$255,978</b>	<b>27%</b>
Unrestricted	\$245,778	
Stewardship	\$200	
Outreach & Education	\$10,000	
<b>FOUNDATION Grants</b>	<b>\$89,113</b>	<b>10%</b>
Unrestricted	\$22,000	
Stewardship	\$59,113	
Outreach & Education	\$4,000	
Other Restricted	\$4,000	
<b>Earned Income</b>	<b>\$60,299</b>	<b>6%</b>
<b>Gain from sale of property</b>	<b>\$16,368*</b>	<b>2%</b>
<b>TOTAL</b>	<b>\$935,644</b>	<b>100%</b>



■ Fund Development	11%
■ Administrative	11%
■ All Programs	69%
■ Capital Payments	9%

\*Property bequest reported as pledge in 2009 financial report. Gain reported here is in addition to that estimated value.



■ Individual Donations	55%
■ Corporate Donations	27%
■ Foundation Grants	10%
■ Earned Income	6%
■ Gain From Sale of Property	2%

### BOARD OF DIRECTORS

- Randy Lee, President
- Dean Carrell
- Diane Dempster
- Natasha Fedo
- Joe Hardiman
- Maria Hines
- Dave Lamont
- Andrea Newton
- Seri Sedlacek
- Rick VanderKnyff

### IN KIND SUPPORT

- Abeja Wines
- Badger Mountain Vineyard & Powers Winery
- Barnard Griffin Wines
- CB Richard Ellis
- Chinook Wines
- Copper Mountain Vineyards
- Debra Daniels-Zeller
- Hedges Family Estate Winery
- KUOW
- McCrea Cellars
- Molly Moon's Homemade Ice Cream
- Neil Walter Company
- Pacific Rim Winemakers
- PCC Natural Markets
- Seri Sedlacek
- Syncline Wine Cellars
- WillaKenzie Estate Winery



Photo: Kip Beelman

Gary & Lois Fisher, Camelot Downs Farm

# 2010 Individual Donors

## AGRARIAN CIRCLE

The Agrarian Circle is made up of legacy donors who have designated PCC Farmland Trust in their estate planning.

- Anonymous (2)
- Dean Carrell
- Davidél / Humanitarian
- Norma Gellert
- Randy Lee
- Kelly Sanderbeck & Brent Ewing
- Skip Wolff
- Barbara Yocom & Bruce Mawrer

## \$25,000 & ABOVE

- Anonymous (2)
- Google Community Grants Fund of Tides Foundation
- Microsoft Matching Gifts Program
- Elaine Nonneman
- PCC Natural Markets

## \$10,000 - \$24,999

- Badger Mountain Vineyard & Powers Winery
- Duane & Anita Campbell\*
- The Dickey Fund\*

- Greater Tacoma Community Foundation
- Odyssey Enterprises
- Pierce County Green Partnership Fund
- Quixote Foundation
- Satterberg Foundation
- The Seattle Foundation
- Tagney Jones Family Fund\*

## \$5,000 - \$9,999

- Anonymous
- Boeing Matching Gifts Program
- John Fine & Susan Harrington\*
- Lucy Hadac\*
- Healthy Way Bread
- Stonyfield Farm
- The Boeing Company

## \$2,500 - \$4,999

- Anonymous
- Acure Organics
- Frontier Co-op
- Horizons Foundation
- Magical Elves Inc.
- New Belgium Brewing Company
- Norcross Wildlife Foundation, Inc.
- Odwalla

**THE RUTH AFFLACK STEWARDSHIP FUND** was created in 2010. In her will, Ruth Afflack donated a portion of her estate to PCC Farmland Trust. To honor Ms. Afflack and the legacy of those with similar dedication, PCC Farmland Trust is building a long-term stewardship fund to fulfill the “forever” part of our mission. This stewardship fund ensures that in the years ahead, the Trust’s conserved land is cared for and that organic agriculture easements are monitored and defended.

- Organic Valley Family of Farms
- Roxanne Scott & Randy Omel\*
- Stiebrs Farms
- Norman Tjaden\*
- Washington Association of Land Trusts

## \$1,000 - \$2,499

- Anonymous (18)
- Steve & Diane Adam\*
- David Ahlers & Liza Sheehan\*
- Joyce Behrendt\*
- Diane Bell
- Ethan & Erin Bernau\*
- William & Beatrice Booth\*
- Rose Calderon & Bob Treder\*
- Dean & Jennifer Carrell\*
- Wai Chan
- Choice Organic Teas/Granum Incorporated

- Margaret R. Cole\*
- Robin Cole
- Karen Cropsey & Joe Hardiman\*
- Gary DeBoer\*
- Mark & Ruth Dundon\*
- Marie Emerson\*
- Kathryn Gardow & David G. Bradley\*
- Conrad & Jody Gehrmann\*
- Linda Glenicki\*
- Beth Glosten & David Stutz\*
- Yvonne & Daniel Hall\*
- Shirley Hvalsoe
- Jennifer Jacobi & Erik Neumann
- Thomas J. Kofler
- Rebecca Lavigne & Dan Kapner\*
- Dave & Carol Leake\*
- Randy & Mari Hooten Lee\*
- Beth Lenholt\*

\*The Farmland Sustaining Circle is a community of donors who pledge to give \$1,000 or more annually to preserve farmland for generations to come.

# 2010 Individual Donors

Elke Lewis*	Adobe Systems Matching Gift Program	H. W. Sheehan	Carolyn Anderson
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Joe McKinstry	Joan Valerie Burnett	Michael & Melinda Schill Teeny	Barbara Antonio
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Jerry & Whitney Neufeld-Kaiser*	Jane & Warren Elmer	Gary Virene	John Arvizu
Anna & Keith F. Nissen*	Equal Exchange	Mary Voytko	Claudia Ashby
Organically Grown Company	Robert & Bridget Farrell	Betty Wagner	Wendy Asplin
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Kris Petersen	Stephen Gillett & Nina Crocker	Kristen Jeanne Walter Wright	Denney Austin
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Sarah & Drew Samnick*	Roxanne Green	Kathy & Rick Hashbarger	William Badgeley & Elizabeth Anne Sheppard
Barbara Schaetti*	Karl Haflinger & Mary Nerini	<b>\$1 - \$499</b>	Heather Bagdasarian
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Gerald & Susan Schwalbach Family Foundation*	Ann & Mark Hamburg	21st Amendment Brewery	Patricia Bailey
Ron & Eva Sher*	Scott Havel	Sharon & Buzz Aagaard	Shannon L. B. & Kirk Bailey
Walter Sive & Cheryl Ellsworth*	Irene Holroyd & Patrick Perkins	Caren Adams	Jemma & Ahmad Baitalmal
Small Changes	Lee Ann & Arnold Lorvick	Charles F. & Marylou C. Adams	Jeannie Baker
Leah Soltar & Fritz Cathey	Mark Malamud & Susan Hautala	Michaelene Adams	Andrea Baker-Makuta
Starr Family Fund	Jack Manheimer	Mark & Tanya Aggar	Craig Baldwin
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Carol Thomas & Mark Wilbert*	Monterey Gourmet Foods	R.C. Albarado	Emily Balsler
Maureen Thompson	Patricia Mork	Laurie Albrecht	Mary Ann Baltich & Scott P. Donahue
TisBest Charity Gift Card Program	Karen Morris-Fine	Jeff Alexander & Michele Freed	Nola-Jean Bamberry
TJ Family Fund	Natural Factors	Ruby & Nathan Alexander	Alyssa Bamer
Martha Tucker	Elizabeth N. Nelson & Sue M. Bartels	Julia Aliabadi	Bank Of America Matching Gifts Program
United Natural Foods West, Inc.	New Wave Enviro Products	Jessica Lynn & Joyce Allen	Darce Barager
Rick VanderKnyff & Ann Archer*	Alec & Margot Newman	Ken Allison	Jerry & Erika Barbera
Vibrant Health	Alan & Cynthia O'Dannel	Anne Almgren	Glen & Michelle Barnett
Vineyard Brands	Jeff Olund & Silvia Furia	Phyllis Alverdes	Christopher & Naomi Barry
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Nancy & Doug Williams*	Darcy Pollom	Amgen Matching Gifts Program	Esther Bartfeld & Roger Wynne
Sally Yeager*	Robert Price	Cheryl & Hellmut Ammerlahn	Sasha Baylor
Bailey Zydek*	Raleigh Roark & Mary Preslar	Laurie Amster-Burton	Shawn Baz
<b>\$500 - \$999</b>	Ross & Associates	Pati An	Roland Beach
Anonymous (15)	Paula Salewsky	Stephen Anderle & Laurie Bock	Anne Beardsley
A Moveable Feast	Eric Schlegel	Julian Andersen	Nancy Beaudet & Daniel Jacoby
Jessica Adlin	Linda Shaw	Kari Anderson & Jory Oppenheimer	

\*The Farmland Sustaining Circle is a community of donors who pledge to give \$1,000 or more annually to preserve farmland for generations to come.



Photo: Melanie Conner

*Nash Huber, Delta Farm*

## 2010 Individual Donors

Ilana Beichick  
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 Ann & Earl Beede  
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 Douglas Benoliel  
 Sandra Beren  
 Bart Berg  
 Carolyn Berg  
 Jon & Julie R. Bergevin  
 Elizabeth Berggren  
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 Dena Berkey  
 Ruth Berkman  
 Beth Berman  
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 Ann Childs  
 Barbara Chin  
 Jerry E. Chinn  
 Ben Chobot

# 2010 Individual Donors

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William Colburn	Ann de Smet	Linda Eliash	Barbara Fristoe
Denise Cole	Doris J. Dean	Katja Ellertson	Daniel Froehlich & Jennifer Hoffman
Glenn & Heather Cole	Molly Deardorff	Paulette Elster	Minoru & Aiko Fujii Rev Living Trust
Terri & Dee Cole	Thomas Deardorff	Cheryl Emby	Full Sail Brewing Company
Amanda Coleman	Michele & Jon DeCamp	Earl & Sandra L. Emerson	Barbara Fuller
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Karen Costarella	Roscius Doan & Virginia Warfield	David Fandel	Deborah Gayle
Ginelle Cousins	Lisa Dobberteen	Meredith Fane & Nikhil Joshi	GE Matching Gifts Program
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Iustin & Valentina Craciunoiu	Rosemary Donaghue	Laurie & William Farmer	David & Ann Geer
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		Fish Brewing Company	

# 2010 Individual Donors

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Owen Hamel	Catherine Hester	Lois Huseby	Gen Kelsang Khedrub
Russell Hamerly		James Hutchison	



Photo: Melanie Conner

*Michael Blakely, Growing Things Farm*

## 2010 Individual Donors

- |                                      |                                |                                  |                                 |
|--------------------------------------|--------------------------------|----------------------------------|---------------------------------|
| Carol Kibble                         | Cari & David Korpi             | Douglas Leary & Karen Kole-Leary | Carol Lippott                   |
| Joseph Kiegel                        | Donna Koss                     | Matthew Lebow                    | Carol Lissance                  |
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| Timothy & Irene Kilgallon            | Marsha Kringlen                | Terrel & Rob Lefferts            | Clayton & Janelle Littlejohn    |
| Janet & Hugh S. Kimball              | Jean Krogstad                  | Left Hand Brewing Company        | Gayle Lockhart                  |
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