

2009
Annual Report
Saving local organic
farmland forever



PCC FARMLAND TRUST

Saving local organic farmland forever



PCC Farmland Trust
secures, preserves, and
stewards threatened
farmland in the
Northwest, ensuring
that generations of local
farmers productively
farm using sustainable,
organic growing methods.

Dear friends,

2009 was a special year for us, as we celebrated a decade of organic land preservation. We've seen ten years of keeping farmland in the hands of farmers, ten years of local, organic food for our communities, and ten years of innovative strategies to preserve land, including ground-breaking work with organic agricultural conservation easements. We have a lot to be thankful for, including the steadfast support of our loyal donors, and all of those who have advocated on behalf of saving local organic farmland forever.

Much of the planning, work, and research we invested into 2008 have come to fruition throughout 2009 — most visibly with the preservation of Orting Valley Farms in Pierce County. After much hard work and collaboration with our project partners, we finally signed on the dotted line in September to make the deal official. Since then we've experienced the deep satisfaction of watching three farm families take up residence and thrive.

Reflecting on our tenth anniversary this year has also brought the future into sharper focus. As we look ahead to the next decade, we'll be working even harder to lastingly safeguard and steward the farms we've preserved, to support our farmers and the next generation of growers, and to continue to nurture the land that produces healthy food for our region.

Here's to the next ten years of working together on behalf of local, organic farms!

With sincere appreciation,

Rebecca Sadinsky
Executive Director

Randy Lee
Board President

PCC FARMLAND TRUST

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2009 Accomplishments

ORTING VALLEY FARMS

PCC Farmland Trust worked closely with Pierce County to secure funds through the Washington State Wildlife and Recreation Program (WWRP) and Pierce County's Conservation Futures program to preserve 100-acre Orting Valley Farms in 2009. The Trust will co-hold Orting Valley Farms' organic conservation easement with Pierce County, ensuring that the property remains an organic farm in perpetuity. Orting Valley Farms is home to 3 farm businesses. Kim and Dan Hulse of Tahoma Farms and Terra Organics were the first to break ground on their 40 acres, growing a wide variety of vegetables. Ken and Carrie Little operate Little Eorthe Farm on approximately 30 acres of the property, and grow berries, flowers, mixed veggies, honey, eggs, and organic seeds, as well as ingredients for beer, wine, and mead. The final parcel is farmed by Joel Blais of Crying Rock Farms, who is raising organic pastured pork and organic hops.

FARM TOURS

In 2009, the Farmland Trust hosted two farm tours, as well as one in January of 2010. The first was a June tour of Bennington Place Farms, home to Thundering Hooves, in Walla Walla, and in September we held our annual Ames Creek Farm tour as part of the King County Harvest Celebration Farm Tour. The latter tour attracted over 600 people and featured PCC Cooks demonstrations, live music, and activities for kids. In January of '10 we toured Delta Farm in Sequim with over 150 donors and new supporters.



STEWARDSHIP

In 2009, the Farmland Trust was very successful in building organizational capacity, formalizing programs, and increasing educational efforts. Most notably we've focused on developing and strengthening our Stewardship Program—creating long-term protection plans for all of our farms, securing funds to assist our producers with natural resource management, ensuring organic certification compliance and planning stream restoration events.

OUTREACH & EDUCATION

In the summer of '09 we had two interns assisting staff in attending events and farmers markets all across Seattle and the Eastside, reaching thousands of new potential donors and supporters. Meanwhile, Farmland Trust staff travelled across the state all year, speaking with dozens of farmers and organizations and discussing organic farming and the Farmland Trust's work.

We held our first "Farmer's Table" fundraising event in June—raising nearly \$10,000 in one night. The event featured seasonal food prepared in-house by chef Maria Hines of Tilth and a panel of guest speakers.

In 2009, we also commissioned an 11-minute informational video about our or-

ganization and our work, which has proved an invaluable tool for events, presentations and other outreach. You can view the video on our website at pccfarmlandtrust.org.

Throughout 2009 we continued our monthly informational column in the PCC Natural Markets Sound Consumer newsletter, with a feature front-page article on Orting Valley Farms in December of '09.

We also improved our communications via technology in '09, with upgrades to our database and "Crop of News" e-newsletter, and work towards a re-designed, independent website.

BOARD DEVELOPMENT

In 2009 we welcomed two new board members, Dean Carrell, a major gifts expert, currently with Seattle Pacific University; and Maria Hines, James Beard-award-winning chef and owner of local organic restaurant Tilth. Dean and Maria follow the addition of Rick Vanderknyff in late 2008, senior editor at MSN's web portal. 2009 also saw some veteran board members moving on: Goldie Caughlan, PCC Natural Markets' Nutrition Education Manager and longtime advocate of organic farmland; and Pamela Coleman, former WSDA Organic Field Inspector. We are grateful for their years of service and wish them the very best in their next endeavors.

Looking Ahead Projects for 2010:

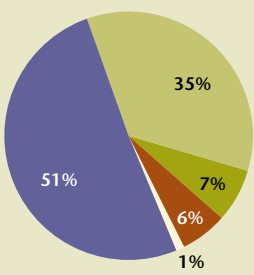
- Identify additional farmland projects and continue our preservation efforts, with a focus on Pierce County.
- Complete re-design of our website.
- Begin formal work toward national accreditation through the Land Trust Alliance.
- Further develop our legacy giving program: the Agrarian Circle.
- Begin a new educational event series: Local Chefs for Local Farms. These quarterly restaurant events will be hosted by local and noteworthy chefs to raise money and awareness for the Trust's work.
- Create Ruth Afflack Stewardship Fund to establish a stable source of funding for our Stewardship Program.
- Organize first stream restoration work party at Little Eorthe Farm (part of Orting Valley Farms) in October of 2010.
- Hold Orting Valley Farms tour in October of 2010.



Financial Report – January 1 - December 31, 2009

OUTFLOW		
Fund Development	\$38,979	8%
Administrative	\$63,417	13%
All Programs	\$346,097	72%
Outreach & Education	\$113,929	
Stewardship	\$75,953	
Farmland Preservation	\$156,215	
Capital Payments	\$33,668	7%
TOTAL	\$482,161	100%

INFLOW		
Unrestricted Contributions	\$653,602	75%
Individuals	\$398,658	
Corporations	\$241,372	
Foundations	\$13,572	
Restricted - Future Farm Fund	\$38,664	4%
Individuals	\$33,664	
Corporations	\$5,000	
Restricted - Stewardship, Outreach & Education Programs	\$114,305	13%
Individuals	\$17,412	
Corporations	\$60,035	
Foundations	\$36,858	
Earned Income	\$62,924	7%
Events	\$9,725	1%
TOTAL RECEIPTS	\$879,220	100%
PLEGGED GIFT	\$290,000	
TOTAL	\$1,169,220	



2009 Income

Individuals	\$449,734	51%
Corporations	\$306,407	35%
Earned Income	\$62,924	7%
Foundations	\$50,430	6%
Events	\$9,725	1%
TOTAL	\$879,220	100%



Demand for organic food has grown 20% per year for the past several years, but organic farmland in the US has only increased 1% per year.

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Farmland Sustaining Circle members make a commitment to donate \$1000 or more annually.

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